

# Industry and Innovation: better outcomes for patients, value for the NHS, economic growth, jobs and profitable local companies

## What's planned for 2017/18?

- At least **12 companies** joining the Health Innovation Programme (HIP) to produce improved business plans, business models and pitching skills. Ongoing relationships supporting product development and launches, bringing innovations to patients faster.
- **20 companies** attending Health Innovation Surgeries and benefiting from a free one-hour meeting with a diverse panel, and appropriate actions/follow-ups.
- At least **10 Money-Minute podcasts** to highlight funding and support opportunities to local companies. At least 10 companies supported to identify and apply for development grants, bringing in at **least £1m** to Wessex companies to help get innovations to patients faster.
- At least three Innovation Forum tour dates, held across Wessex, bringing innovators and clinicians closer together.
- Bring start-ups and SMEs together with NHS decision-makers, resulting in ongoing conversations, pilots and contracts.



# Industry and Innovation: better outcomes for patients, value for the NHS, economic growth, jobs and profitable local companies

What's planned for 2017/18?

- Awards Support Service: help four companies apply for awards, with at least one win.
- Help at least three innovators get clinical feedback on the need they have identified, and the solution they are proposing.
- NIA, SBRI and ITT Support: financial support for the national programme, and local support, introductions and uptake for at least two NIA fellows and for local SBRI recipients.
- Broker invites to at least four external events for our local SMEs.



## Awards Support Service

help four companies apply for awards



## 3 Innovators

Help at least three innovators get clinical feedback on the need they have identified, and the solution they are proposing

