

# Industry and Innovation programme



## What do we do?

Helping innovators get their ideas to patients faster



## Why are we doing it?

To improve patient outcomes, help reduce NHS costs and support the Health and Life Sciences sector of the UK economy

UK innovators generate products which can help patients, reduce NHS costs, and generate economic growth.

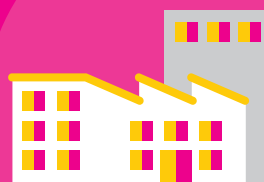
We work closely with clinical, academic and commercial innovators to deliver the following results over the 12 months to April 2019:



Nationally the AHSN network has created **691** new jobs and safeguarded an additional **187** jobs



Nationally the AHSN Network has enabled **£107m** of investment into UK companies



Regionally we have helped **15** companies develop detailed business plans



**5** innovations adopted in Wessex and **4** Wessex innovations spread to other regions



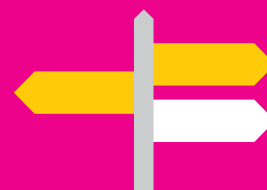
We helped **6** companies start research collaborations



We helped **6** companies win grants totalling over **£1m**

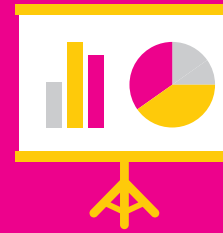


**29** companies benefited from market research



Gave advice, signposting and introductions to **74** innovators

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## What was delivered 2018-19?

- We helped **4 innovators** establish clinical research partnerships that match NHS needs to clinical innovations
- Monthly Health Innovation Surgeries supporting **34 innovators/companies** in total
- Funding support service helped companies raise over **£1m**, with over **£2m** of applications still pending
- Produced a comprehensive guide on health technologies to help innovators access the NHS
- **5 educational events** attended by over **200 SMEs**

## Events and awards 2018-19:

- **4 ENGAGE events** focusing on education and networking
- Health Innovation Programme with **15 SMEs** in attendance over 4-day course
- Co-hosting Innovation Forums with **3 NHS bodies**

"Congratulations on your web document 'MedTech Guide' – very clear and comprehensive."

Linda Magee PhD OBE  
NHS Investment Specialist  
Life Sciences Organisation  
Department for International Trade

## Plans for 2019-20:

- Establish at least **4 more clinical research partnerships** to support innovations matching known NHS needs
- Host at least **5 more educational events**, including one co-hosted with all the South Coast AHSNs
- Continue to provide advice guidance and signposting to innovators through our monthly surgeries
- Help innovators win grants to develop and test their ideas
- Provide quantitative support for grant applications and business planning

"Working with the Technology Support Programme (TSP) has been an excellent experience. It has opened many doors to a wide range of support services including technical partners, clinical trial development and possible funding streams. Being a part of this scheme has provided clarity and focus to our project thus increasing the chances of trial success in an acceptable time frame."

Gareth Williams  
Sales and Marketing Director  
TCS Biosciences Ltd